

FOR IMMEDIATE RELEASE

**TELEOS AG SOLUTIONS NAMES GOWAN CROP PROTECTION LIMITED AS  
DISTRIBUTION PARTNER FOR TELONE® SOIL FUMIGANT IN SPAIN AND ITALY**



PINEHURST, NC, December 3, 2020 – Teleos Ag Solutions, a wholly-owned subsidiary of TriCal Soil Solutions, Inc., is the global business partner for Dow Chemical’s 1,3-D, sold under the brand name Telone®. Teleos is pleased to announce it has chosen Gowan Crop Protection Limited as its strategic marketing and distribution partner for Telone® in Spain and Italy.

Telone® is widely accepted worldwide as the industry standard pre-plant nematicide in vegetable crops, potatoes, onions, field crops, fruit and nut crops, nursery crops, and mint. Teleos Ag Solutions will leverage the expertise and application knowledge of the TriCal Group to offer customers around the world best-in-class customer service, product knowledge, and stewardship, while beginning to build its product portfolio, bringing a powerful solution to growers battling crop-destroying pests and pathogens.



To deliver the best possible customer experience globally, Teleos will directly service its customers in the Americas and Japan, while partnering with Gowan in Italy and Spain. “We admire the customer relationships and in-country expertise that Gowan has built over its 60 years in the agrochemical industry,” says Dennis Lane, President, Teleos Ag Solutions. “We look forward to working with Gowan to grow the Telone business in Spain and Italy. We admire the Jessen family and the global business they have grown, and we look forward

to a prosperous business relationship.”

Gowan Crop Protection Limited and Teleos Ag Solutions are working closely for a smooth transition, with sales to customers effective January 1, 2021. Gowan Italia will oversee approximately 50 direct customers and Gowan Espanola another 20, while working in close communication with Teleos Ag Solutions on global marketing, sales and communication strategies.

Teleos is confident that Gowan, with its longstanding in-country relationships and specialty product portfolio, is the right partner to execute the go-to-market strategy in Spain and Italy. For more information about Teleos Ag Solutions and its new partnership with Gowan Crop Protection Limited, visit [www.teleosag.com](http://www.teleosag.com) and [www.gowanco.com](http://www.gowanco.com).

**About Gowan Group, LLC**

Gowan Group is a global, family-owned agriculture solutions business headquartered in Yuma, AZ, U.S.A. Gowan specializes in developing, marketing, and manufacturing global agriculture inputs such as crop

protection products, seeds, and fertilizers. Gowan began in 1962 as a local crop consultancy business helping growers identify the right crop protection solutions to help their farms thrive. Today, Gowan has over 20 entities in 15 countries and sales in over 70 countries. Across the world, the Gowan Tribe strives to understand the needs of local markets and provide solutions to critical pest problems. Using sound science and the coordination of regulatory, marketing, and sales expertise, Gowan then brings products to market that are essential for growers.

#### **About Teleos Ag Solutions**

Teleos Ag Solutions is the newly established worldwide distributor of Telone®, the premiere pre-plant soil fumigant for control of plant parasitic nematodes and certain other destructive soil pests. Teleos Ag Solutions is a wholly-owned subsidiary of TriCal Soil Solutions, Inc. and part of the TriCal Group, known for its expertise in soil health and over 50 years of experience in soil fumigation. In partnership with Dow Corporation, Teleos Ag Solutions is committed to bringing technical sales and service support to farmers around the world. For more information go to [www.teleosag.com](http://www.teleosag.com).